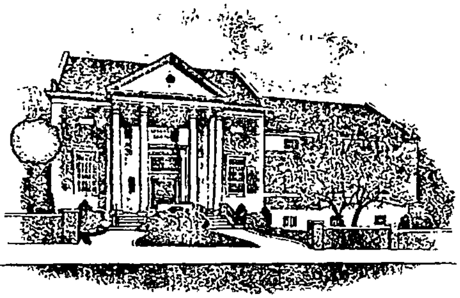

THE DURHAM INSURANCE AGENCY
SINCE 1858
PHILIP T. FERGUSON
Let Durham Insure 'Em — your home, your car, your business, your life
DURHAM, CONNECTICUT 06422
Telephone: 349-3457

March 11, 1976

Mr. Carl Otte, First Selectman
Town of Durham
Main Street
Durham, Conn. 06422

Re: Budget, 7/1/76 - 6/30/77

Dear Carl:

This is in reference to your request of yesterday, for a budget estimate for the above indicated period, broken down by listing, with the figures rounded. Obviously, we have not contemplated as to what exact audits will be. Everything is annual and no Bonds reflected.

7-18-75 - Special Constables	$500.00
10-15-76 - Comprehensive Business Package (All major coverages other than Workmans Compensation)	$7500.00
10-22-76 - Law Enforcement Liability Policy	$150.00
1-1-77 - Town Clerk's Bond	$254.00
1-12-77 - Fireman's Special Accident Policy	$228.00
1-6-77 - $13,000 Fire Policy, dwelling, Parmelee Hill Road	$71.00
1-6-78 - $2,000 Fire Policy on outbuilding, Route 17 - 3 year prepaid (This is not due until 1-6-78)	
3-20-77 - $6,000 on Historical Building - not due until 3-20-77 - 3 year prepaid	
3-9-77 - Workmans Compensation	~~$5500.00~~ 2200
Total Estimate for Period =	$14,203.00 10,903

I know you appreciate - that with things the way they are today, in our economy - it is literally impossible for me to project this far ahead. All I can state with certainty is - as in the past - that I will exert every effort and pressure to obtain your insurance at the very lowest possible price . . . consistent with proper and adequate limits and coverages.

I stress the word obtain, because as you know - from the copy of the letter I gave you the other day, from John O'Brien, Supt. of all Commercial Casualty, the market is "shrinking", as a lot of Companies just can't stand ths "loss gaff". Your Town's long affiliation with Continental should put you in good standing. I also mentioned, once more, that we have recommended several times in the past Public Official Liability insurance, but because of the tightness of money the Town has elected not to obtain this coverage.

If consideration is to be given again, a new application will be necessary, as we know of only one market for this type of insurance, and it is our understanding the rates have increased drastically.

Very truly yours,

P. T. Ferguson

Philip T. Ferguson

PTF:dbb